



**INFORMATION REQUIRED BY CONSOB PURSUANT TO ART. 114 OF THE LEGISLATIVE DECREE No. 58/98**

*Cesena, November 30, 2020* – Trevi - Finanziaria Industriale S.p.A. (the "**Company**"), as requested by Consob on December 10, 2018 pursuant to art. 114 of the Legislative Decree No. 58/98, communicates, at the end of every month, the following updated information at the end of the previous month:

- a) the Company and the Group's net financial position, with separate disclosure of the short-term position and the medium/long-term position;
- b) the Company and the Group's overdue payables, analysed by nature (financial, trade, tax, social security and employees) and any related creditors' reaction initiatives (payment reminders, injunctions, suspensions of supplies, etc.);
- c) the Company and the Group's main variations in the transactions with related parties compared to the approved last annual or semi-annual financial report pursuant to Art.154-ter of TUF;

The following is the above additional information requested.

**a) The Company and the Group Net Financial Debt at October 31, 2020.**

The Net Financial Position of the Company at October 31, 2020 amounts to Euro 102,3 million and is shown below:

<b>NET FINANCIAL DEBT</b>	<b>31/10/2020</b>	<b>30/06/2020</b>	<b>Variation</b>
Current bank loans and borrowings	(7.159)	(13.855)	6.696
Current loans and borrowings from other financial creditors	(2.836)	(18.020)	15.184
Current financial receivables (payables) from subsidiaries	(1.123)	54.134	(55.257)
Current financial derivatives	0	0	0
Current financial assets	0	0	0
Short-term cash and cash equivalents	11.651	42.642	(30.991)
<b>Total current financial debt</b>	<b>533</b>	<b>64.900</b>	<b>(64.368)</b>
Non-current bank loans and borrowings	(68.499)	(116.610)	48.111
Non-current loans and borrowings from other financial creditors	(95.170)	(40.939)	(54.231)
Non-current financial payables from subsidiaries	0	0	0
Non-current financial derivatives	0	0	0
<b>Total non-current financial debt</b>	<b>(163.669)</b>	<b>(157.549)</b>	<b>(6.120)</b>
<b>Net financial debt (Consob DEM/6064293 of 28/07/2006)</b>	<b>(163.136)</b>	<b>(92.649)</b>	<b>(70.487)</b>
Other non-current financial assets	60.796	24.894	35.902
<b>Total Net financial position</b>	<b>(102.340)</b>	<b>(67.755)</b>	<b>(34.586)</b>

On May 29<sup>th</sup> the capital increase of Trevi – Finanziaria Industriale S.p.A. has been successfully completed ("Trevifin" or the "Company") in the context of which n. 15,083,921,496 of the Company, have been subscribed for a total value of Euro 150,839,214.96.

In detail:

- the tranche of capital increase offered as an option to shareholders was fully subscribed for Euro 130,001,189.07, of which Euro 87,701,972.96 by payment of money and Euro 42,299,216.02 with the conversion by the main credit financing banks financial claims against the Company, according to a conversion ratio of 4.5: 1 and
- the tranche of capital increase reserved for lending banks, with the exclusion of the right to option, was subscribed for Euro 20,838,025.89 through the conversion of financial credits claimed by the banks themselves towards the Company, according to the same ratio of conversion equal to 4.5: 1.

In the context of the overall financial restructuring plan, the financial indebtedness of Trevifin, as well as of the subsidiaries of Trevi S.p.A. and Soilmec S.p.A. has been consolidated and rescheduled for the majority until December 2024 and the interest rate of the same has been reduced. The accounting standard IFRS 9 has been applied on the residual portion of the financial indebtedness following the capital increase through the conversion of financial credits of the financing banks for a total amount of Euro 284 million, as well as following the repayment provided by the financial restructuring plan.

The main changes in the **Group** Net Financial Position as of October 31, 2020 compared to June 30, 2020 are due to the payments of trade payables to suppliers of goods and services and the payments of financial liabilities to leasing companies. As a consequence, cash decreased by around Euro 39,4 million.

The Net Financial Debt of the financial statements of Trevi Finanziaria Industriale SpA at June 30, 2020 and October 31, 2020 includes the partial write-down of intercompany financial receivables; this effect in the consolidated Net Financial Debt does not generate any impact.

The **Group** Net Financial Debt at October 31, 2020 amounts to Euro 266,5 million and is reported below:

<b>CONSOLIDATED NET FINACIAL DEBT</b>	<b>31/10/2020</b>	<b>30/06/2020</b>	<b>Variation</b>
Current bank loans and borrowings	(74.630)	(56.358)	(18.272)
Current loans and borrowings from other financial creditors	(16.826)	(35.345)	18.519
Current financial derivatives	0	0	0
Current financial assets	2.426	2.526	(100)
Short-term cash and cash equivalents	65.691	105.107	(39.416)
<b>Total current financial debt</b>	<b>(23.340)</b>	<b>15.929</b>	<b>(39.269)</b>
Non-current bank loans and borrowings	(130.140)	(209.445)	79.304
Non-current loans and borrowings from other financial creditors	(124.459)	(69.056)	(55.403)
Non-current financial derivatives	0	0	0
<b>Total non-current financial debt</b>	<b>(254.599)</b>	<b>(278.501)</b>	<b>23.902</b>
<b>Net financial debt (Consob DEM/6064293 of 28/07/2006)</b>	<b>(277.939)</b>	<b>(262.571)</b>	<b>(15.367)</b>
Other non current financial assets	11.443	11.512	(69)
<b>Total Net financial position</b>	<b>(266.496)</b>	<b>(251.059)</b>	<b>(15.436)</b>

b) The following are the Company and the Group's overdue payables analysed by nature (financial, trade, tax, social security and employees) and any related creditors' reaction initiatives (payment reminders, injunctions, suspensions of supplies, etc.).

	<b>Trevi Finanziaria Industriale S.p.A.</b>	<b>Trevi Group</b>
<i>in thousands of Euro</i>	<b>31/10/2020</b>	<b>31/10/2020</b>
Financial liabilities	188	2.318
Trade payables	4.172	45.298
Tax liabilities		72
Social security liabilities		-
Payables to employees		-
<b>Total overdue liabilities</b>	<b>4.360</b>	<b>47.688</b>

As of October 31, 2020 the creditors' reaction initiatives can be summarized as follows:

- in relation to Trevi Finanziaria Industriale S.p.A., there are no situations of shortage of supplies;
- in relation to the Trevi Group, there are no situations of shortage of supplies. Some reminders and injunctions have been received from suppliers in relation to commercial relationships. The aggregate value of these positions is approximately Euro 1.4 million, of which approximately Euro 0.7 million have been settled and approximately Euro 0.7 million for which the defintion is ongoing.

c) The following are the main variations occurred in the relations with the Company and the Group related parties with respect to the last half-year financial report:

**Trevi-Finanziaria Industriale S.p.A.:**

*(In thousands of Euro)*

<b>Non-current/current financial receivables from subsidiaries</b>	<b>31/10/2020</b>	<b>30/06/2020</b>	<b>Variation</b>
Trevi S.p.A.	13.383	23.883	(10.500)
Soilmec S.p.A.	38.548	47.647	(9.099)
Other	1.730	1.730	0
<b>TOTAL</b>	<b>53.661</b>	<b>73.260</b>	<b>(19.599)</b>

<b>Non-current/current financial payables from subsidiaries</b>	<b>31/10/2020</b>	<b>30/06/2020</b>	<b>Variation</b>
Trevi S.p.A.	0	0	0
Altri	4.103	4.287	(183)
<b>TOTALE</b>	<b>4.103</b>	<b>4.287</b>	<b>(183)</b>

<b>Current trade receivables from subsidiaries</b>	<b>31/10/2020</b>	<b>30/06/2020</b>	<b>Variation</b>
Trevi S.p.A.	22.025	22.318	(293)
Soilmec S.p.A.	12.013	10.925	1.088
Other	15.721	16.544	(823)
<b>TOTAL</b>	<b>49.758</b>	<b>49.787</b>	<b>(28)</b>

<b>Current trade payables to subsidiaries</b>	<b>31/10/2020</b>	<b>30/06/2020</b>	<b>Variation</b>
Trevi S.p.A.	13.109	14.045	(936)
Soilmec S.p.A.	6.249	6.035	214
Other	3.637	5.332	(1.695)
<b>TOTAL</b>	<b>22.994</b>	<b>25.412</b>	<b>(2.418)</b>

<b>Revenues from sales and services</b>	<b>31/10/2020</b>	<b>30/06/2020</b>	<b>Variation</b>
Trevi S.p.A.	5.299	4.172	1.126
Soilmec S.p.A.	2.107	1.453	654
Other	4.673	3.129	1.544
<b>TOTAL</b>	<b>12.079</b>	<b>8.755</b>	<b>3.325</b>

<b>Consumption of raw materials and external services</b>	<b>31/10/2020</b>	<b>30/06/2020</b>	<b>Variation</b>
Trevi S.p.A.	277	60	217
Soilmec S.p.A.	326	161	165
Other	0	15	(15)
<b>TOTAL</b>	<b>603</b>	<b>236</b>	<b>367</b>

<b>Financial income</b>	<b>31/10/2020</b>	<b>30/06/2020</b>	<b>Variation</b>
Trevi S.p.A.	575	447	128
Soilmec S.p.A.	1.361	1.076	285
Other	156	122	34
<b>TOTAL</b>	<b>2.092</b>	<b>1.645</b>	<b>447</b>

<b>Financial expense</b>	<b>31/10/2020</b>	<b>30/06/2020</b>	<b>Variation</b>
Trevi S.p.A.	16	18	(1)
<b>TOTAL</b>	<b>16</b>	<b>18</b>	<b>(1)</b>

## Trevi Group

(In thousands of Euro)

<b>Non-current/current financial receivables</b>	<b>31/10/2020</b>	<b>30/06/2020</b>	<b>Variation</b>
Porto Messina S.c.a.r.l.	720	721	(1)
Pescara Park S.r.l.	608	633	(25)
Other	0	0	0
<b>TOTAL</b>	<b>1.328</b>	<b>1.354</b>	<b>(26)</b>

<b>Trade receivables and other current assets</b>	<b>31/10/2020</b>	<b>30/06/2020</b>	<b>Variation</b>
Parcheggi S.p.A.	78	51	27
Roma Park S.r.l.	634	634	(0)
Sofitre S.r.l.	0	8	(8)
Other	0	0	0
<b>Sub-total</b>	<b>712</b>	<b>693</b>	<b>19</b>
Porto di Messina S.c.a.r.l.	809	794	15
Nuova Darsena S.c.a.r.l.	822	822	0
Trevi S.G.F. Inc. per Napoli	1.861	1.860	1
Trevi Nicholson JV	2.934	4.892	(1.958)
Sep Sefi Trevi	3.906	3.904	2
Other	244	346	(102)
<b>Sub-total</b>	<b>10.576</b>	<b>12.618</b>	<b>(2.042)</b>
<b>TOTAL</b>	<b>11.288</b>	<b>13.311</b>	<b>(2.022)</b>

<b>Trade payables and other current liabilities</b>	<b>31/10/2020</b>	<b>30/06/2020</b>	<b>Variation</b>
Parcheggi S.p.A.	1	1	0
I.F.C. L.dt	139	139	(0)
Sofitre S.r.l.	0	103	(103)
<b>Sub-totale</b>	<b>140</b>	<b>242</b>	<b>(102)</b>
Trevi Adanti	7	9	(2)
Porto di Messina S.c.a.r.l.	403	403	(0)
Trevi S.G.F. Inc. per Napoli	43	43	(0)
Sep Sefi Trevi	0	0	0
Other	265	721	(456)
<b>Sub-total</b>	<b>717</b>	<b>1.176</b>	<b>(459)</b>
<b>TOTAL</b>	<b>857</b>	<b>1.418</b>	<b>(561)</b>

<b>Revenues from sales and services</b>	<b>31/10/2020</b>	<b>30/06/2020</b>	<b>Variation</b>
I.F.C. S.r.l	0	6	(6)
Parcheggi S.p.A.	87	40	47
<b>Sub-total</b>	<b>87</b>	<b>40</b>	<b>47</b>
Sep Sefi-Trevi	499	499	0
Trevi Nicholson JV	3.882	2.522	1.360
Other	974	354	620
<b>Sub-totale</b>	<b>5.356</b>	<b>3.375</b>	<b>1.981</b>
<b>TOTAL</b>	<b>5.443</b>	<b>3.415</b>	<b>2.028</b>

<b>Consumption of raw materials and external services</b>	<b>31/10/2020</b>	<b>30/06/2020</b>	<b>Variation</b>
Sofitre S.r.l.	0	49	(49)
<b>Sub-total</b>	<b>0</b>	<b>49</b>	<b>(49)</b>
Porto di Messina S.c.a.r.l.	17	0	17
Nuova Darsena S.c.a.r.l.	85	0	85
Other	2	0	2
<b>Sub-total</b>	<b>104</b>	<b>0</b>	<b>104</b>
<b>TOTAL</b>	<b>104</b>	<b>49</b>	<b>55</b>

<b>Financial income</b>	<b>31/10/2020</b>	<b>30/06/2020</b>	<b>Variation</b>
Hercules Foundation AB	0	0	0
Other	11	0	11
<b>TOTALE</b>	<b>11</b>	<b>0</b>	<b>11</b>

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The C.F.O., Massimo Sala, in his position as the Director responsible for drawing up the Company's accounting statements, hereby declares, pursuant to Article 154-bis, paragraph 2 of the Consolidated Law on Finance, that the information contained in this press release accurately represents the figures contained in the Company's accounting records.

This press release contains forward-looking statements. These statements are based on the current estimates and projections of the Group, relating to future events and, by their nature, are subject to an intrinsic component of risk and uncertainty. Actual results may differ materially from those contained in such statements due to a variety of factors, including continued volatility and further deterioration of capital and financial markets, changes in macroeconomic conditions and economic growth and other changes in business conditions, in addition to other factors, the majority of which is beyond the control of the Group.

#### **About Trevi Group:**

*Trevi Group is a worldwide leader in the field of soil engineering (special foundations, soil consolidation, recovery of polluted sites), in the design and marketing of specialized technologies in the sector and in the construction of automated, underground and multi-storey car parks. The Group was established in Cesena in 1957; it has around 70 companies and, with its dealers and distributors, is present in 90 countries. Internationalization, integration and the continuous exchange between its two divisions are among the reasons for the success of the Trevi Group: Trevi, which carries out special foundations and soil consolidation works for large infrastructure projects (subways, dams, ports and docks, bridges, railway and highway lines, industrial and civil buildings) and Soilmec, which designs, manufactures and markets machinery, systems and services for underground engineering.*

*The parent company (Trevi – Finanziaria Industriale S.p.A.) has been listed on the Milan stock exchange since July 1999.*

#### **For further information:**

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