



TREVI - FINANZIARIA INDUSTRIALE S.p.A.: the Board of Directors approves the draft financial statements as at 31 December 2019

- **Revenues of € 623.2 million (€ 618.1 million in 2018) up 1%**
- **Recurring EBITDA of € 59.4 million (€ 56.7 million in 2018) up 5%**
- **Operating result of €-36.9 million (positive for € 14.2 million in 2018)**
- **Group net loss of € 75.8 million (€ 143.4 million in 2018)**
- **Net financial position of € 736.4 million (€ 692.6 million at 31 December 2018)**
- **Ordinary Shareholders' Meeting convened on first call on 29 June 2020 and on second call on 30 June 2020**

Cesena, 31 May 2020 –The Board of Directors of Trevi - Finanziaria Industriale S.p.A., chaired by Luca d’Agnese, examined and approved the draft [individual and consolidated] financial statements for the year ended 31 December 2019.

The approval of the draft financial statements took place significantly on the day of completion of the capital increase in option and the capital increase reserved for the creditor banks of Trevi - Finanziaria Industriale SpA (the "Company"), as detailed in the press release of 29 May 2020. This capital increase is the positive outcome of a long and complex process, aimed at making the Group safe, and demonstrates the strong support and trust placed in the Trevi Group by both FSII and Polaris Members, who have invested new resources in the Company, both by the Group's main creditor banks, which, in addition to the restructuring of their financial exposures and the making available of new credit lines, have become shareholders of the Company through the conversion of part of their credits.

Following the agreement for the sale of the Oil & Gas sector, the Group has represented, as already done for the 2018 financial statements, the effects of the sale as discontinued operations, pursuant to the accounting principle IFRS 5.

Key financial figures

| <i>(in thousands of Euro)</i> | 31/12/2019 | 31/12/2018 | <i>Change</i> | <i>Change %</i> |
|---|------------|------------|---------------|-----------------|
| Total revenues | 623,205 | 618,080 | 5,125 | 1% |
| Recurring EBITDA | 59,436 | 56,686 | 2,750 | 5% |
| EBITDA | 42,454 | 50,151 | (7,697) | -15% |
| Operating result (EBIT) | (36,897) | 14,210 | (51,107) | -360% |
| Net result from operating activities | (66,524) | (24,615) | (41,909) | 170% |
| Net result from discontinued operations | (11,440) | (119,550) | 108,110 | -90% |
| Net result for the year | (77,964) | (144,164) | 66,200 | -46% |

| | | | | |
|------------------|----------|-----------|--------|------|
| Group net result | (75,802) | (143,427) | 67,625 | -47% |
|------------------|----------|-----------|--------|------|

Order backlog

| <i>(in thousands of Euro)</i> | 31/12/2019 | 31/12/2018 | Change | Change % |
|-------------------------------|------------|------------|-----------|----------|
| | 374,470 | 497,134 | (122,664) | -25% |
| Orders acquired | 503,530 | 696,153 | (192,623) | -28% |

Net financial position

| <i>(in thousands of Euro)</i> | 31/12/2019 | 31/12/2018 | Change | Change % |
|-------------------------------|------------|------------|----------|----------|
| Net financial position | (736,374) | (692,640) | (43,734) | 6% |

Group's workforce

| | 31/12/2019 | 31/12/2018 | Change | Change % |
|---------------------|------------|------------|--------|----------|
| Number of employees | 5,903 | 6,378 | (475) | -7% |

Performance of 2019

The activity of the Trevi Group during the year was adversely affected by the continuation of the financial restructuring phase well beyond the term that was originally assumed, which, for several months, affected the choices and activities of the management, which had to concentrate in particular on setting up and implementing the asset strengthening and financial restructuring manoeuvre. Despite this, to demonstrate the industrial solidity and the recognized technical and engineering capacity of the Group worldwide, the total revenues amounted to approximately € 623 million, slightly higher than the € 618 million as at 31 December 2018. It should be noted that these revenues were obtained exclusively in the Foundations Sector (the Group's core business, consisting of the Trevi and Soilmec divisions), in accordance with the application of the accounting standard IFRS 5.

The recurring EBITDA and EBITDA indicators as at 31 December 2019 amounted to approximately 59.4 and 42.5 million Euros respectively. The difference between them is related to non-recurring charges which in 2019 amounted to around € 17 million (€ 6.5 million in 2018). These charges are mainly attributable to the fees of the various advisors who have collaborated in various capacities with the Group for the successful outcome of the restructuring process and other extraordinary and/or non-recurring charges in management. It should also be noted that the accounting standard IFRS 16 has been applied since 2019 and EBITDA has been positively affected by approximately € 15.6 million.

The Operating Result (EBIT) at 31 December 2019 shows a loss of € 36.9 million, affected in particular by write-downs of fixed assets, inventories and receivables, also deriving from the assessments resulting from the strategy of staying or not in certain markets and the focus on some countries as envisaged in the Business Plan. It should be noted that the impact on the Operating Result of the application of the accounting standard IFRS 16 was not very significant.

The net result attributable to the Group at 31 December 2019 shows a loss of € 75.8 million, an improvement of € 67.6 million compared to the previous year ended 31 December 2018, which showed a loss of € 143.4 million.

At 31 December 2019, the Net Financial Position is equal to € 736.4 million, a decrease of € 43.7 million compared to the € 692.6 million recorded at 31 December 2018; the increase is mainly attributable to capitalized financial charges and to the new interim finance disbursed by credit institutions in October 2019. The application of the new accounting standard IFRS 16 resulted in an increase in the Net Financial Position equal to € 22.7 million. In addition, during the year, there was the collection of a first portion of the price paid by the Indian MEIL Group relating to the First Escrow Account, concerning the sale of the Oil & Gas Division.

The order backlog at 31 December 2019 relates to the Foundations Sector, the business area on which the activity of the Trevi Group is focused following the sale of the Oil & Gas Division, and amounts to € 374.5 million, a decrease compared to the figure of the previous year, equal to € 497.1 million (change € -122.7 million, equal to -25%). Orders acquired by the Foundations Sector during 2019 amounted to € 503.5 million (€ 696.2 million in 2018); the decrease of € 192.6 million compared to 2018 is also due to the fact that in 2018 the contract relating to phase 2 of the safety of the Mosul Dam was acquired for about € 90 million.

Significant events occurred during the year and after the end of the period

As known, the Company as well as the main companies of the Trevi Group, i.e. Trevi S.p.A., Soilmec S.p.A., Drillmec S.p.a. and Petreven S.p.A., have found themselves, starting from 2017, in a situation of financial and equity tension, which has led to significant uncertainties in relation to the going concern of the Group and each of them. These uncertainties were overcome thanks to the measures that were put in place in execution of the Restructuring Agreement and the related Plan, currently being implemented at the date of preparation of the 2019 financial statements, and which was definitively implemented with the sale of the Oil & Gas Division on 31 March 2020, with the restructuring of the Group's financial debt according to the terms of the Restructuring Agreement and with the completion on 29 May 2020 of the capital increase of Trevi - Finanziaria Industriale SpA.

The main steps that led to this fundamental result are outlined below: on 19 December 2018, the Company's Board of Directors approved the 2018-2022 consolidated Business Plan and the related capital strengthening and restructuring operation of the Group indebtedness. On 8 May 2019, the Board of Directors therefore approved the proposal for a financial manoeuvre inclusive of the economic and financial plans relating to the years in question, which were further approved in their final release on 17 July 2019. On 5 August 2019, agreements were signed for the realization of the overall Trevifin re-capitalization and debt restructuring of the Trevi Group and in further detail:

- i) binding agreements for the sale of the Oil & Gas Division;
- ii) the Trevi Group Debt Restructuring Agreement between Trevifin and some of the main subsidiaries, on the one hand, and the Group's main lending banks, on the other;
- iii) the Investment Agreement, with which the Institutional Partners have entered into subscription commitments with respect to Trevifin in relation to the capital increase in option; and
- iv) the New Finance contract, with which some lending banks have undertaken to grant a new loan to Trevi S.p.A. and Soilmec S.p.A.

On 8 August 2019, the Restructuring Agreement was filed with the Court of Forlì, competent for the purpose of requesting its approval pursuant to Article 182-bis of the Italian Bankruptcy Law. With provisions of 2 October 2019, the Court of Forlì granted the authorization pursuant to Article 182-quinquies of Italian Bankruptcy Law, for the disbursement by some of the Group's financing banks of new cash finance for a total of € 12 million in favour of the subsidiaries Trevi SpA (for € 8.4 million) and Soilmec S.p.A. (for € 3.6 million).

With a provision dated 7 November 2019, the Court of Forlì rejected the request for approval of the Restructuring

Agreements. Trevifin, and the subsidiaries Trevi S.p.A. and Soilmec SpA, not sharing the reasons and the content of the order of the Court of Forlì, promptly filed a complaint with the Court of Appeal of Bologna on 29 November 2019, so that, with revision of the rejection order, the request for approval of the Restructuring Agreement was accepted.

With decrees of 10 January 2020, notified to Trevifin, Trevi S.p.A. and Soilmec S.p.A. on 21 January 2020, the Court of Appeal of Bologna accepted the complaints against the provisions of the Court of Forlì for the rejection of the homologation of the Restructuring Agreement, considering the reasons adduced by the complaining companies well founded, and therefore it approved the Restructuring Agreement.

After 31 December 2019, as already mentioned, the following transactions were completed, in execution of the agreements most recently approved by the Court of Bologna:

- the sale of the Oil & Gas Division, and the repayment, through the sale price, of a part of the financial debt relating to each of the Drillmec and Petreven divisions, with the taking on of the residual debt (not subject to reimbursement) for Trevifin;
- the restructuring of the financial debt, according to terms and conditions consistent with the new Plan and, therefore, the rescheduling of a significant part of the Group's financial debt until 31 December 2024;
- the completion of the overall financial manoeuvre, culminating with the capital increase concluded on 29 May 2020, in the context of which No. 15.083.921.496 newly issued ordinary shares of Trevi Finanziaria Industriale SpA were subscribed, for a total value of € 150,839,214.96.

In particular:

- the tranche of the capital increase offered as an option to shareholders was fully subscribed for € 130,001,189.07, of which € 87,701,972.96 through the payment of money and € 42,299,216.02 with the conversion by the main banks that finance financial receivables from the Company, according to a conversion ratio of 4.5: 1. As part of the Share Capital Increase in Option, the institutional shareholders FSI Investimenti S.p.A. (a subsidiary of CDP Equity) and Polaris Capital Management, LLC have subscribed and released in cash a total amount of € 77,456,654.00 (equal to € 38,728,327.00 each), to fulfil the underwriting commitments undertaken by the same as part of the investment agreement signed with the Company last 5 August; and
- the tranche of capital increase reserved for the lending banks, with the exclusion of the option right, was subscribed for € 20,838,025.89 through the conversion of the financial receivables due by the banks themselves from the Company, according to the same conversion ratio equal to at 4.5: 1.

At the end of the capital increase, the shareholders of Trevi Finanziaria Industriale SpA are:

- 25.67% held by FSI Investimenti S.p.A. (company controlled by CDP Equity);
- 25.67% held by Polaris Capital Management, LLC;
- 41.85% held by banks and financial institutions that have entered into subscription commitments under the Restructuring Agreement; and
- 6.81% held by other investors.

The Directors, therefore, in examining the draft financial statements as at 31 December 2019, assessed both the positive effects of the capitalization of Trevi - Finanziaria deriving from the realization of the capital increase, and those deriving from the conversion of part of the receivables due from the banks lenders, as well as the effects of the consolidation and rescheduling of the bank debt, which will have a final expiry date and the related repayment bullet on 31-12-2024 and the modification of the relative terms and conditions.

It is in fact worth pointing out that the subscription of the capital increase by the banks took place through the

conversion of the financial receivables claimed by the latter against Trevifin for a total amount of credits equal to approximately 284 million according to a ratio of 4.5: 1, with an implicit excerpt of the debts equal to approximately € 221 million. The capital increase therefore allows the Company and the Group, on the one hand, to benefit from new financial resources to support the business plan and, on the other hand, to improve its net financial position due to the conversion into capital of the receivables of the banks according to the conversion ratio indicated above, as well as to overcome the situation of capital deficit they were facing.

The draft separate financial statements of the parent company Trevi - Finanziaria Industriale SpA for the financial year ended 31 December 2019 show a net loss for the year of € 47,831,469 which, cumulative of the losses of previous years, determines an overall net loss at 31 December 2019 equal to € 484,954,764 which generated, at 31 December 2019, a negative net equity equal to € 268,632,546 against a subscribed share capital of € 82,289,633, as, at that date, the case resorted to Article 2447 of the Italian Civil Code .

The Board of Directors of 29 May 2020 acknowledged that, following the signing of the capital increases described above, including the effects of the conversion of part of the financial receivables claimed by the lending banks, the Company's equity returned to positive, with the consequent overcoming of the case referred to in Art. 2447 of the Italian Civil Code.

*“Once the company's capital strengthening has been completed – points out **Giuseppe Caselli, CEO of the Trevi Group** - we can think about the near future and commit ourselves to industrial recovery. We are already working at our best on the renewal of processes, products and markets without neglecting any aspect that can optimize margins. We are confident that we will add new job acquisitions, as recently done in Norway and the United States. We must consider that the construction and infrastructure market will present interesting opportunities not only in Italy but also in various geographical areas in which we are already present, also following the post-Covid 19 relaunch actions ”.*

Foreseeable evolution of management:

The year 2020 saw the occurrence of the aforementioned positive events in the Group's economic and financial scenario. The Group's restructuring process that has characterized the last two years has been completed and the effects of this restructuring will certainly be positive both from a financial point of view, thanks to the new resources deriving from the capital increase together with the rescheduling of financial debts - and from the point of view of a more concrete operational stability that these resources will allow.

In the first months of 2020, in addition to the implementation of the Industrial Plan and the execution of the overall Financial Manoeuvre, the Group had to face the challenges deriving from the spread of the Covid-19 emergency in Italy and in other European and non-European countries. The competent functions have ensured the effective implementation of the provisions of the various governments, as well as the continuity of corporate activities in the various countries in which the Group operates. Even if the possible consequences of the pandemic are not fully outlined, we believe that the Group is ready, after having carried out the overall Financial Manoeuvre, to face this new complex challenge, both for the initiatives to ensure the economic safety of its operating activities and for the engineering, technology and manufacturing skills.

In the first four months of the year, the orders acquired were around € 200 million, up 15% compared to the same period of the previous year and the backlog reached € 444 million, up approximately 1% compared to 2019.

Call of the Ordinary Shareholders' Meeting

The Board of Directors has resolved to convene the Ordinary Shareholders' Meeting at the registered office in Via Larga 201, Cesena (FC) for the day 29 June 2020 at 14:00, on first call and, if necessary, on 30 June 2020, same place and time, on second call, to discuss and resolve on the following agenda:

1. Financial statements at 31 December 2019, accompanied by the Board of Directors Report on Operations, the Report of the Board of Statutory Auditors and the Report of the Independent Auditors. Presentation of the consolidated financial statements as at 31 December 2019 and of the consolidated non-financial statement prepared pursuant to the Italian Legislative Decree 254/2016. Related and consequent resolutions.
2. Report on the remuneration policy and the remuneration paid:
 - 2.1 Resolution regarding the Company's remuneration policy pursuant to the first section of the report pursuant to Art. 123-ter, paragraphs 3-bis and 3-ter of the Italian Legislative Decree No. 58 of 24 February 1998;
 - 2.2 Resolutions relating to the second section of the report pursuant to Art. 123-ter, paragraph 6 of Italian Legislative Decree No. 58 of 24 February 1998.
3. Resolution regarding the fees of the Independent Auditors

The documentation relating to the items on the agenda of the Shareholders' Meeting, as envisaged by the relevant legislation, is made available to the public within the terms of the law.

The C.F.O., Massimo Sala, as manager in charge of drafting the corporate accounting documents declares, pursuant to Art. 154-bis paragraph 2 of the Italian Consolidated Law on Finance, that the accounting information contained in this press release corresponds to the documentary results, accounting books and records.

This press release contains forward-looking statements. These statements are based on the Group's current estimates and projections for future events and, by their nature, are subject to an intrinsic component of risk and uncertainty. Actual results may differ significantly from those contained in these statements due to a variety of factors, including continued volatility and further deterioration of the capital and financial markets, changes in macroeconomic conditions and economic growth and other changes in business conditions, in addition to other factors, the majority of which are outside the control of the Group.

The Trevi Group uses some **alternative performance indicators**, in order to allow a better assessment of the performance of the economic management and of the equity and financial situation. In accordance with the provisions of the ESMA/2015/1415 guidelines, the meaning and content of the indicators used in this release are reported below.

- EBITDA: it is an indicator of operating performance calculated by adding the "Amortisation, depreciation, write-downs and provisions" to the "Operating result";
- Net Financial Position: it is an indicator of the financial structure and is determined in accordance with Consob Communication 6064293/2006 as the sum of the items:
 - o Current financial assets;
 - o Cash and cash equivalents;
 - o Current and non-current financial liabilities.

The accounting statements of the consolidated and annual financial statements are attached; their examination will show further elements of assessment of the financial, equity and economic strength of the Company and the entire Group. The draft of the financial statements is being examined, to the extent of their competence, by the Board of Statutory Auditors and the Independent Auditors.

About Trevi Group:

The Trevi Group is a world leader in soil engineering (special foundations, excavation of tunnels and soil consolidation) and construction and marketing of rigs and specialist equipment for the sector); it is also active in the field of water drilling, in the production of plants and the construction of automated underground parking lots.

The company was set up in Cesena in 1957, and today the Group has around 85 companies and is present in over 70 countries with its dealers and distributors. The success of the Trevi Group is based on the vertical integration between the divisions of the Group: the Trevi Division, which operates in the specialized services of subsoil engineering and the Soilmec Division, which manufactures and develops rigs and systems for the subsoil engineering.

The holding (Trevi-Finanziaria Industriale S.p.A.) has been listed on the Milan stock exchange since July 1999.

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TREVI GROUP CONSOLIDATED FINANCIAL STATEMENTS
CONSOLIDATED STATEMENT OF FINANCIAL POSITION
(In thousands of Euro)

| ASSETS | 31/12/2019 | 31/12/2018 |
|---|-------------------|-------------------|
| Non-current assets | | |
| Tangible assets | | |
| Land and buildings | 52,227 | 45,580 |
| Plant and machinery | 128,731 | 141,609 |
| Industrial and commercial equipment | 30,560 | 22,485 |
| Other assets | 16,809 | 14,775 |
| Assets under construction and payments on account | 3,219 | 523 |
| Total tangible assets | 231,545 | 224,972 |
| Intangible assets | | |
| Development costs | 5,260 | 4,879 |
| Industrial patents and intellectual property rights | 290 | 256 |
| Concessions, licences and trademarks | 142 | 115 |
| Goodwill | - | - |
| Assets under development and payments on account | 218 | - |
| Other intangible assets | 884 | 1,147 |
| Total Intangible Assets | 6,793 | 6,397 |
| Investment property | (0) | (0) |
| Equity investments | 4,000 | 1,394 |
| - equity-accounted investments in associates and joint ventures | 3,403 | 687 |
| - other investments | 597 | 707 |
| Deferred tax assets | 44,163 | 46,265 |
| Non-current derivative financial instruments | - | - |
| Held-to-maturity financial assets | - | - |
| Other long-term financial receivables | 3,283 | 3,217 |
| - of which with related parties | 1,353 | 1,732 |
| Trade receivables and other long-term assets | 2,946 | 6,129 |
| Total financial assets | 54,392 | 57,005 |
| Total non-current assets | 292,730 | 288,374 |
| Non-current assets held for sale | 250,420 | 248,022 |
| Assets held for sale | 250,420 | 248,022 |
| Current assets | | |
| Inventories | 118,897 | 145,269 |
| Trade receivables and other short-term assets | 289,331 | 328,965 |
| - of which with related parties | 14,711 | 6,596 |
| Current tax assets | 12,086 | 17,009 |
| Other short-term financial receivables | 145 | 121 |
| Current derivative financial instruments | - | 15 |
| Current financial assets | 10,977 | - |
| Cash and cash equivalents | 77,709 | 88,912 |
| Total current assets | 509,146 | 580,290 |
| TOTAL ASSETS | 1,052,297 | 1,116,686 |

TREVI GROUP CONSOLIDATED FINANCIAL STATEMENTS
CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(In thousands of Euro)

| NET EQUITY | 31/12/2019 | 31/12/2018 |
|--|-------------------|-------------------|
| Share capital and reserves | | |
| Share capital | 82,290 | 82,290 |
| Other reserves | 216,279 | 209,970 |
| Retained earnings/(losses carried forward) | (441,856) | (296,908) |
| Profit/(loss) for the period | (75,802) | (143,427) |
| Group net equity | (219,090) | (148,075) |
| Capital and reserves of non-controlling interests | (914) | 1,477 |
| Profit/(loss) attributable to non-controlling interests | (2,162) | (737) |
| Net equity attributable to non-controlling interests | (3,076) | 740 |
| Total Net Equity | (222,167) | (147,335) |
| LIABILITIES | | |
| Non-current liabilities | | |
| Long-term loans | 7,656 | 331 |
| Long-term loans and borrowings from other financial backers | 25,764 | 33,668 |
| Non-current derivative financial instruments | (0) | (0) |
| Deferred tax liabilities | 31,729 | 35,360 |
| Employees' leaving entitlement | 13,682 | 13,994 |
| Long-term provisions | 7,235 | 6,766 |
| Other long-term liabilities | 41 | - |
| Total non-current liabilities | 86,106 | 90,118 |
| Non-current liabilities held for sale | 150,455 | 137,022 |
| Liabilities held for sale | 150,455 | 137,022 |
| Current liabilities | | |
| Trade payables and other short-term liabilities | 224,280 | 260,376 |
| - of which with related parties | 2,363 | 1,287 |
| Current tax liabilities | 12,631 | 15,822 |
| Short-term loans | 553,193 | 658,348 |
| Short-term loans and borrowings from other financial backers | 238,316 | 88,846 |
| Current derivative financial instruments | 132 | 374 |
| Short-term provisions | 9,350 | 13,115 |
| Total current liabilities | 1,037,901 | 1,036,882 |
| TOTAL LIABILITIES | 1,274,463 | 1,264,022 |
| TOTAL NET EQUITY AND LIABILITIES | 1,052,297 | 1,116,686 |

TREVI GROUP CONSOLIDATED FINANCIAL STATEMENTS

CONSOLIDATED STATEMENT OF PROFIT OR LOSS

(In thousands of Euro)

| | 31/12/2019 | 31/12/2018 |
|---|-------------------|-------------------|
| TOTAL REVENUES | 623,205 | 618,080 |
| Changes in work in progress and finished goods | (11,646) | 11,380 |
| Internal work capitalised | 12,241 | 12,580 |
| PRODUCTION REVENUES | 623,800 | 642,040 |
| Consumption of raw materials and external services | 384,963 | 410,872 |
| Other operating costs | 13,067 | 9,635 |
| Personnel expense | 166,333 | 164,846 |
| Recurring GROSS OPERATING PROFIT (EBITDA)¹ | 59,436 | 56,687 |
| Non-recurring charges | 16,982 | 6,535 |
| GROSS OPERATING PROFIT (EBITDA) | 42,454 | 50,151 |
| Depreciation and amortisation | 47,014 | 31,501 |
| Provisions and impairment losses | 32,336 | 4,440 |
| OPERATING PROFIT/(LOSS) (EBIT) | (36,897) | 14,210 |
| Financial income/(charges) | (16,447) | (15,664) |
| Gains/(losses) on exchange rates | (5,100) | (16,002) |
| Adjustments to financial assets | (1,608) | (123) |
| PROFIT/(LOSS) BEFORE TAXES | (60,052) | (17,579) |
| Profit/(Loss) from assets held for sale | (11,440) | (119,550) |
| Income taxes | 6,472 | 7,036 |
| Profit/(Loss) attributable to non-controlling interests | (2,162) | (737) |
| PROFIT/(LOSS) FOR THE PERIOD ATTRIBUTABLE TO THE GROUP | (75,802) | (143,427) |

¹ The Gross Operating Profit (EBITDA) is an economic indicator not defined in the IFRS, which have been adopted by the Trevi Group starting from the Consolidated Financial Statements as at 31 December 2005. The EBITDA is a measure used by the Trevi Management to monitor and assess the Group's operating performance. The Management considers that EBITDA is an important parameter for measuring the Group's performance as it is not influenced by volatility caused by the effects of different criteria for determining taxable income, the amount and characteristics of the capital used, and the corresponding amortisation and depreciation policies. To date (subject to a subsequent in-depth analysis connected with the development of alternative corporate performance measurement criteria), the EBITDA (Earnings before interest, taxes, depreciation and amortisation) is defined by Trevi as Profit/Loss for the period, gross of amortisation and depreciation of tangible and intangible fixed assets, provisions and write-downs, financial income and charges and income taxes.

The recurring EBITDA represents the normalised EBITDA by eliminating from the EBITDA calculation extraordinary and/or non-recurring income and charges.

TREVI – FINANZIARIA INDUSTRIALE S.P.A.
STATEMENT OF FINANCIAL POSITION
(Amounts in Euro)

| ASSETS | 31/12/2019 | 31/12/2018 |
|--|--------------------|--------------------|
| Non-current assets | | |
| Tangible assets | | |
| Land and buildings | 6,281,314 | 6,480,134 |
| Plant and machinery | 19,061,611 | 21,952,278 |
| Other assets | 128,617 | 8,374 |
| Total tangible assets | 25,471,542 | 28,440,786 |
| Intangible assets | | |
| Concessions, licences and trademarks | 100,856 | 78,156 |
| Assets under development and payments on account | 217,500 | - |
| Total Intangible Assets | 318,356 | 78,156 |
| Equity investments in other companies | 151,205 | 151,205 |
| Equity investments in subsidiaries | 128,266,670 | 134,141,707 |
| Deferred tax assets | 1,416,754 | 2 |
| Other medium-long term financial receivables | 35,996 | - |
| Other medium-long term financial receivables from subsidiaries | 82,489,602 | 87,159,460 |
| - of which from related parties | 82,489,602 | 87,159,460 |
| Trade receivables and other medium-long term receivables | - | - |
| Total financial assets | 212,360,227 | 221,452,374 |
| Total non-current assets | 238,150,125 | 249,971,316 |
| Assets held for sale | 3,395,219 | 2,395,219 |
| Current assets | | |
| Trade receivables and other short-term receivables | 8,969,839 | 4,915,859 |
| - of which from related parties | 10,037 | 23,035 |
| Trade receivables and other short-term receivables from subsidiaries | 42,472,247 | 60,690,391 |
| - of which from related parties | 39,701,538 | 60,690,391 |
| Current tax assets | 1,712,665 | 7,716,930 |
| Marketable securities at Fair Value | 10,977,362 | - |
| Cash and cash equivalents | 146,231 | 708,551 |
| Total current assets | 64,278,344 | 74,031,731 |
| TOTAL ASSETS | 305,823,688 | 326,398,266 |

TREVI – FINANZIARIA INDUSTRIALE S.P.A.
STATEMENT OF FINANCIAL POSITION

(Amounts in Euro)

| NET EQUITY | 31/12/2019 | 31/12/2018 |
|---|----------------------|----------------------|
| Share capital and reserves | | |
| Share capital | 82,289,633 | 82,289,633 |
| Other reserves | 134,032,585 | 134,130,376 |
| Retained earnings/(losses carried forward) including net profit/(loss) for the period | (484,954,764) | (437,123,295) |
| Total Net Equity | (268,632,546) | (220,703,286) |
| LIABILITIES | | |
| Non-current liabilities | | |
| Long-term loans | - | - |
| Long-term loans and borrowings from other financial backers | 401,443 | 2,658,536 |
| Non-current derivative financial instruments | - | - |
| Deferred tax liabilities | 814,505 | 2,642,293 |
| Employees' leaving entitlement | 838,048 | 753,310 |
| Provisions for risks and charges | 18,049,214 | 17,611,398 |
| Total non-current liabilities | 20,103,210 | 23,665,537 |
| Current liabilities | | |
| Trade payables and other short-term liabilities | 23,260,577 | 12,252,213 |
| Trade payables and other short-term liabilities to subsidiaries | 20,064,253 | 33,091,372 |
| <i>- of which from related parties</i> | <i>20,064,253</i> | <i>33,091,372</i> |
| Current tax liabilities | - | 1,920,590 |
| Short-term loans | 319,663,188 | 433,028,189 |
| Short-term loans and borrowings from other financial backers | 189,931,854 | 42,781,666 |
| Current derivative financial instruments | 129,047 | 361,985 |
| Total current liabilities | 553,048,919 | 523,436,015 |
| TOTAL LIABILITIES | 573,152,129 | 547,101,552 |
| Liabilities held for sale | 1,304.105 | - |
| TOTAL NET EQUITY AND LIABILITIES | 305,823,688 | 326,398,266 |

TREVI - FINANZIARIA INDUSTRIALE S.P.A.**STATEMENT OF PROFIT OR LOSS**

| <i>(In thousands of Euro)</i> | 31/12/2019 | 31/12/2018 |
|--|--------------------|--------------------|
| TOTAL REVENUES | 32,446,260 | 27,480,661 |
| Non-recurring revenues | -5,788,950 | 0 |
| Internal work capitalised/Change in inventory | 0 | 0 |
| PRODUCTION REVENUES | 26,657,310 | 27,480,661 |
| Consumption of raw materials and external services | 4,678,542 | 6,535,076 |
| Other operating costs | 1,384,661 | 1,386,680 |
| Personnel expense | 7,729,286 | 5,262,483 |
| Recurring GROSS OPERATING PROFIT (EBITDA) | 12,864,821 | 14,296,422 |
| Non-recurring income and charges | 7,290,060 | 5,202,277 |
| GROSS OPERATING PROFIT (EBITDA) | 5,574,761 | 9,094,145 |
| Depreciation and amortisation | 2,959,330 | 3,441,177 |
| Provisions and impairment losses | 2,747,022 | 3,072,480 |
| OPERATING PROFIT/(LOSS) (EBIT) | -131,591 | 2,580,489 |
| Financial income/(charges) | -7,827,014 | -5,886,708 |
| Gains/(losses) on exchange rates | -56,315 | 1,352,085 |
| Adjustments to financial assets | -11,724,934 | -1,623,759 |
| PROFIT/(LOSS) BEFORE TAXES | -19,739,855 | -3,577,893 |
| Profit/(Loss) from assets held for sale | -29,229,442 | -85,257,434 |
| Income taxes | -1,137,828 | 1,419,478 |
| NET PROFIT/(LOSS) | -47,831,469 | -90,254,805 |

TREVI - FINANZIARIA INDUSTRIALE S.P.A.

STATEMENT OF PROFIT OR LOSS

| | 31/12/2019 | 31/12/2018 |
|--|---------------------|---------------------|
| Turnover from sales and services | 27,177,528 | 20,391,906 |
| - of which from related parties | 26,288,885 | 20,320,476 |
| Other operating income | 5,268,732 | 7,088,755 |
| - of which from related parties | 1,062,150 | 6,887,934 |
| Raw materials and consumables | 32,040 | 43,290 |
| - of which from related parties | - | - |
| Personnel expense | 7,729,286 | 5,262,483 |
| Other operating costs | 19,110,173 | 13,080,743 |
| - of which from related parties | 293,294 | 293,294 |
| Depreciation and amortisation | 2,959,330 | 3,441,177 |
| Provisions | 2,747,022 | 3,072,480 |
| Operating profit/(loss) | (131,591) | 2,580,489 |
| Financial income | 10,148,331 | 13,955,578 |
| - of which from related parties | 3,991,663 | 13,609,527 |
| Financial costs | 17,975,345 | 19,842,286 |
| Profit/(loss) from foreign currency transactions | (56,315) | 1,352,085 |
| Sub-total for financial income/(charges) and gains/(losses) on exchange rates | (7,883,329) | (4,534,623) |
| Value adjustments to financial assets | (11,724,934) | (1,623,759) |
| - of which from related parties | - | - |
| Profit/(loss) before taxes | (19,739,855) | (3,577,893) |
| Income taxes | (1,137,828) | 1,419,478 |
| Net profit/(loss) from operating activities | (18,602,027) | (4,997,371) |
| Net profit/(loss) from assets held for sale | (29,229,442) | (85,257,434) |
| Net profit/(loss) | (47,831,469) | (90,254,805) |